

CURRICULUM VITAE

(May 2017)

Prof. Photis M. Panayides, PhD

Professor of Shipping and Maritime Economics

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Personal Details

Date/place of birth: 1 September 1972, Limassol, Cyprus

Nationality: Cypriot

Marital status: Married, 3 children

Academic Qualifications

- **Ph.D. (1998)** in Shipping Economics and Management, University of Plymouth, UK, 1995-1998.
- **BSc (Hons) (1995)** Maritime Business with Maritime Law (First Class Honours), University of Plymouth, UK, 1992-1995.
- **Cert TLHE (1998)** Certificate in Teaching and Learning in Higher Education, University of Plymouth, UK, 1997-1998.

Academic Appointments

- **Professor of Shipping and Maritime Economics**, Department of Commerce, Finance and Shipping, Faculty of Economics and Management, Cyprus University of Technology, 2014-
- **Associate Professor in Shipping and Maritime Economics**, Department of Commerce, Finance and Shipping, Faculty of Economics and Management, Cyprus University of Technology, 2008-2014
- **Associate Professor in Shipping and Marketing**, CIIM Business School, Cyprus, 2006-2008.
- **Assistant Professor in Shipping and Marketing**, CIIM Business School, Cyprus, 2003-2006.

- **Assistant Professor in Shipping and Strategy**, Department of Shipping and Transport Logistics, The Hong Kong Polytechnic University, Hong Kong, 1999-2003.
- **Lecturer in Maritime Business**, Centre for International Shipping & Transport, University of Plymouth, UK, 1997-1999.
- **Lecturer in Maritime Business** (part-time), Centre for International Shipping & Transport, University of Plymouth, UK, 1995-1997.

Public Positions of Responsibility

- Vice-Rector (Economic Planning and Development), Cyprus University of Technology, Elected, 2016-2017.
- Vice-president of the Board of Directors of the Cyprus Ports Authority. Appointed by the President of the Republic of Cyprus 2014-2016.
- Member of the Board of Directors of the Cyprus Ports Authority. Appointed by the President of the Republic of Cyprus 2009-2012. Re-appointed 2012-2013.
- Member of Parliament (MP) Candidate of Democratic Rally. Republic of Cyprus Parliamentary Elections 2011.

Teaching Experience (at undergraduate and postgraduate level)

- Chartering
- Introduction to Shipping
- Shipping Economics
- Shipping Operations Management
- Ship Management
- Management of Maritime Companies
- Shipping Performance Management
- Shipping Strategy
- Port Economics
- Shipping Finance
- Strategic Management for Shipping,
- Marketing Management for Maritime Companies
- Marketing in Shipping
- Shipping Economics and Logistics
- Marketing (MBA)
- International Marketing, (MBA)

Executive & Professional Training

- *Key Performance Indicators in Shipping*, 2 day executive course, Lloyd's Maritime Academy, London, UK
- *Shipping KPIs and Strategy Development*; in-house training seminar and consulting for company's executives, Uniteam Marine,
- *Ship Management: Business and Operations*, 4-day executive course, Cyprus,
- *Maritime Economics and Logistics*, TNT Logistics, 3-day, Hong Kong,
- Trained executives on Shipping Economics and Strategy from, inter alia: Columbia Shipmanagement; Hanseatic Shipping Co; Intership Navigation; Unicom Management

Services; Sovcomflot; Navigo Shipmanagement; Navios Maritime Holdings Inc.; Rederee Nord Klaus E. Oldendorff; Tsakos Shipping Trading SA, TNT Logistics.

List of Scholarly Publications (Citation Count: 2,500; H-Index: 26)

Authored books

1. Panayides, Ph.M. (2019, - forthcoming), *Shipping Performance Management*, Lloyd's List Practical Guides, London: Informa Publications.
2. Panayides, Ph.M. (2016), *Principles of Chartering*, (2nd edition,) New York: Create Space Publications (288 pp.) (ISBN: 978-1523348831)
3. Panayides, Ph. M. (2014), *Principles of Chartering*, New York: Create Space Publications. (ISBN: 978 1494994273).
4. Panayides, Ph. M. (2002), *Recent Developments in International Shipping Finance*, London: Informa Publications (180 pp.).
5. Panayides, Ph. M. (2001), *Professional Ship Management: Marketing and Strategy*, Aldershot: Ashgate Publications, (230pp.) (ISBN: 0 7546 1489 1).
6. Panayides, Ph. M. (1999), *International Ship Management: Market Analysis and Strategic Opportunities*, London: IIR Publications (93pp.).

Edited Books

7. Panayides, Ph.M. (2018 –forthcoming) *Routledge Handbook of Maritime Management*, London: Routledge.
8. Visvikis, I. and Panayides, Ph.M. (2017 – forthcoming), *Shipping Operations Management*, Netherlands: Springer.
9. Song, D.W. and Panayides, Ph. M. (2015), *Maritime Logistics* 2nd ed., London: Kogan Page.
10. Song D.W. and Panayides, Ph. M. (2012), *Maritime Logistics: A Complete Guide to Effective Shipping and Port Management*, London: Kogan Page. (ISBN: 978 0749463694)
11. Song, D.W. and Panayides, Ph. M. (2012), *Maritime Logistics: Contemporary Issues*, London: Emerald Publications. (ISBN: 978 1780523408).

Refereed Chapters in Books

12. Panayides, Ph. M., Wiedmer, R. Andreou, P., and Louca, C. (2012), Supply Chain Integration of Shipping Companies, In Song, D-W. and Panayides, Ph. M. (eds.),

- Maritime Logistics: A Complete Guide to Effective Shipping and Port Management*, London Kogan Page (Chapter 7, pp. 101-124).
13. Panayides, Ph. M. and Song D-W. (2012), Determinants of User's Port Choice, in Talley, W. (ed.), *The Blackwell Companion to Maritime Economics*, 1st ed., Blackwell Publishing, Chapter 29, pp. 599- 622.
 14. Panayides, Ph. M. and Lambertides, N. (2011), Fundamental Analysis and Relative Efficiency of Shipping Firms: An Examination of Dry Bulk and Tanker Companies, in Cullinane, K. (ed.), *International Handbook of Maritime Economics*, Cheltenham: Edward Elgar (Chapter 5, pp.85-106).
 15. Panayides, Ph. M., Gong, X.H and Lambertides, N. (2010), Measuring Business Performance in Shipping, in Grammenos, C. Th. (ed.), *The Handbook of Maritime Economics and Business*, London: LLP Limited (Chapter 22, pp. 625-655).
 16. Panayides, Ph. M. (2007), Ports, Shipping and Supply Chain Management, in Visvikis, I., (ed.), *Trends & Developments in Shipping Management*, Athens: T&T Publishing Ltd (Chapter 7, pp. 85-96).
 17. Panayides, Ph. M. (2007), Global Supply Chain Integration and Competitiveness of Port Terminals, in Wang, J. *et al* (eds.), *Ports, Cities and Global Supply Chains*, UK: Ashgate Publications (Chapter 3, pp. 27-39).
 18. Panayides, Ph. M. (2003), International Market Entry Strategies in China: Lessons from Ocean Shipping and Logistics Multinationals, in Lee, T-W. *et al* (eds.), *Shipping in China*, Aldershot: Ashgate (Chapter 10, pp. 134-166).
 19. Panayides, Ph. M. and Gong, X.H. (2002), Consolidation, Mergers & Acquisitions in the Shipping Industry, in Grammenos, C. Th. (ed.), *The Handbook of Maritime Economics and Business*, London: LLP Limited (Chapter 27, pp. 598-620).
 20. Panayides, Ph. M. (2000), A Guide to the Crewman Standard Crew Management Agreement, in *Command: A Practical Guide*, 2nd ed., London: The Nautical Institute (Chapter 24, pp. 163-165).
 21. Panayides, Ph. M. and Gray, R. (1997), The Ship Manager-Shipowner Relationship: An Interaction Approach, *Essays in Honour of Prof. B. N. Metaxas*, Piraeus: University of Piraeus (pp. 407-422).

Refereed Journal Publications

22. Panayides, Ph.M., Lambertides, N. and Andreou, N. (2017) Reforming port authorities through multiple concession agreements: The case of Cyprus, *Research in Transportation Business and Management*, 22, pp. 58-66.

23. Andreou, P.C, Louca C., and Panayides, Ph. M. (2016) The impact of vertical integration on inventory turnover and operating performance in supply chains, *International Journal of Logistics*, 19 (3), pp. 218-238.
24. Panayides, Ph. M., Parola, F. and Lam, JSL. (2015) The effect of institutional factors on public-private partnership success in ports, *Transportation Research A*, 71(1), pp. 110-127.
25. Parola, F., Satta, G. and Panayides, Ph.M. (2015) Corporate strategies and profitability of maritime logistics firms, *Maritime Economics & Logistics*, 17, pp. 52-78.
26. Andreou, P., Louca, C. and Panayides, Ph. M. (2014), Corporate governance, financial management decisions and firm performance: Evidence from the maritime industry, *Transportation Research E*, 63(3), pp. 59-78.
27. Panayides, Ph. M., Lambertides, N. and Cullinane, K.P.B. (2013), Liquidity risk premium and asset pricing in US water transportation, *Transportation Research E*, 52, pp. 3-15.
28. Panayides, Ph. M. and Song, D.W. (2013), Maritime logistics as an emerging discipline, *Maritime Policy and Management*, 40(3), pp. 295-308.
29. Andreou, P., Louca, C. and Panayides, Ph. M. (2012), Valuation effects of mergers and acquisitions in freight transportation, *Transportation Research E*, Vol. 48, pp. 1221-1234.
30. Panayides, Ph. M., Lambertides, N. and Savva, C. (2011), The relative efficiency of shipping companies, *Transportation Research E*, Vol. 47, pp. 681-694.
31. Panayides, Ph.M. and Lambertides, N. (2011), The relative efficiency of maritime firms: evidence from container lines, *Singapore Economic Review*, Vol. 56, No. 4, pp. 503-522.
32. Panayides, Ph.M. and Wiedmer, R. (2011), Strategic alliances in container liner shipping, *Research in Transportation Economics*, Vol. 32, pp. 25-38.
33. Panayides, Ph. M. and Polyviou, M. (2011), The effect of logistics attributes and services of ports in the economic and supply chain performance of shipping firms, *International Journal of Shipping and Transport Logistics*, Vol. 3, No. 4, pp. 430-453
34. Panayides, Ph. M. and Lambertides, N. (2011), Sustainable performance in transportation: The case of shipping firms, *Journal of Logistics and Sustainable Transport*, Vol.2, No.2, pp.1-22.

35. Lun, V, Pang, K.W. and Panayides, Ph. M. (2010), Organisational growth and firm performance in the international container shipping industry, *International Journal of Shipping and Transport Logistics*, Vol. 2, No. 2, pp. 206-223.
36. Panayides, Ph. M. and Lun, V. (2009), The impact of trust on innovativeness and supply chain performance, *International Journal of Production Economics*, Vol. 122, No. 1, pp. 35-46.
37. Panayides, Ph. M. and Song, D.W. (2009), Port integration in global supply chains: measures and implications for maritime logistics, *International Journal of Logistics: Research and Applications*, Vol. 12, No. 2, pp. 133-145. (Awarded the Best Paper published in 2009).
38. Panayides, Ph. M., Maxoulis, C., Wang, T-F and Ng, A. (2009), A critical analysis of Data Envelopment Analysis applications to seaport economic efficiency measurement, *Transport Reviews*, Vol. 29, No. 2, pp. 183-206.
39. Panayides, Ph. M. and Song, D.W. (2008), Evaluating the integration of seaport container terminals in supply chains, *International Journal of Physical Distribution and Logistics Management*, Vol. 38, No. 7, pp. 562-584.
40. Song, D-W and Panayides, Ph. M. (2008), Global supply chain and port terminals integration and competitiveness, *Maritime Policy and Management*, Vol. 35, No. 1, pp. 73-87.
41. Panayides, Ph. M. (2007), The impact of organisational learning on relationship orientation, logistics service effectiveness and performance, *Industrial Marketing Management*, Vol. 37, No. 1, pp. 68-80.
42. Panayides, Ph. M. (2007), Effects of organisational learning in third-party logistics, *Journal of Business Logistics*, Vol. 28, No. 2, pp. 133-158. *The paper was awarded the Bernard J. LaLonde Award by the Council of Supply Chain Management Professionals for the Best Paper published in the Journal of Business Logistics for 2007.*
43. Leonidou, L., Kaminarides, J.S and Panayides, Ph. M. (2007), The international marketing environment: textbook content versus educators' views, *Journal of Teaching in International Business*, Vol. 18, No.2/3, pp. 101-131.
44. Panayides, Ph. M. (2006), Enhancing innovation capability through relationship management and implications for performance, *European Journal of Innovation Management*, Vol. 9, No. 4, pp. 466-483.

45. Panayides, Ph. M. (2006), Maritime logistics and global supply chains: Towards a research agenda, *Maritime Economics and Logistics*, Vol. 8, No.1, pp. 3-18.
46. Panayides, Ph. M. (2006), Maritime policy, management and research: Role and potential, *Maritime Policy & Management*, Vol. 33, No. 2, pp. 95-105.
47. Ibeh, K., Essam, I. and Panayides, Ph. M., (2006), International market success among smaller agri-food companies: some case study evidence, *International Journal of Entrepreneurial Behaviour and Research*, Vol. 12, No. 2, pp. 85-104.
48. Panayides, Ph. M. and So, M. (2005), Logistics service provider-client relationships, *Transportation Research E*, Vol. 41, No. 3, pp. 179-200.
49. Panayides, Ph. M. and So, M. (2005), The impact of integrated logistics relationships on third-party logistics service quality and performance, *Maritime Economics and Logistics*, Vol. 7, No. 1, pp. 36-55.
50. Panayides, Ph. M. and Nielsen, D. (2005), Causes of casualties and the regulation of occupational health and safety in the shipping industry, *WMU Journal of Maritime Affairs*, Vol. 4, No. 2, pp. 147-67.
51. Panayides, Ph. M. (2004), Marketing in Asia-Pacific logistics companies: A discriminant analysis between marketing orientation and performance, *Asia Pacific Journal of Marketing and Logistics*, Vol. 16, No. 1. pp. 42-68.
52. Panayides, Ph. M. (2004), Logistics service providers: An empirical study of marketing strategies and company performance, *International Journal of Logistics: Research & Applications*, Vol. 7, No. 1, pp. 1-15.
53. Panayides, Ph. M. (2003), Competitive strategies and organisational performance in ship management, *Maritime Policy and Management*, Vol. 30, No. 2, pp. 123-140.
54. Panayides, Ph. M. (2002), Economic organization of intermodal transport, *Transport Reviews*, Vol. 22, No. 4, pp. 401-414.
55. Panayides, Ph. M. and Cullinane, K. (2002), Competitive advantage in liner shipping: A review and research agenda, *International Journal of Maritime Economics*, Vol. 4, No. 2, pp. 189-209.

56. Panayides, Ph. M. and Song, D-W. (2002), A conceptual application of co-operative game theory to liner shipping strategic alliances, *Maritime Policy and Management*, Vol. 29, No. 3, pp. 285-301.
57. Panayides, Ph. M and Gong, X. (2002), The stock market reaction to announcements of mergers and acquisitions in liner shipping, *International Journal of Maritime Economics*, Vol. 4, No. 1, pp. 55-80.
58. Panayides, Ph. M. (2002), Identification of strategic groups using relationship marketing criteria: A cluster analytic approach in professional services, *The Service Industries Journal*, Vol. 22, No. 2, pp. 149-166.
59. Panayides, Ph. M. and Cullinane, K. (2002), The vertical disintegration of ship management: Choice criteria for third party selection and evaluation, *Maritime Policy and Management*, Vol. 29, No. 1, pp. 45-64.
60. Panayides, Ph. M., Song, D-W. and Wang, T-F. (2001), Inter-organisational relations in liner shipping alliances as a co-operative game, *Journal of East Asia Society for Transportation Studies*, Vol. 3, No. 1, pp. 247-262.
61. Panayides, Ph. M. and Cullinane, K. (2000), The use of capital budgeting techniques among UK-based ship operators, *International Journal of Maritime Economics*, Vol. 2, No. 4, pp. 313-330.
62. Panayides, Ph. M. and Gray, R. (1999), An empirical assessment of relational competitive advantage in professional ship management, *Maritime Policy & Management*, Vol. 26, No. 2, pp. 111-125.
63. Panayides, Ph. M. and Gray, R. (1997), Marketing the professional ship management service, *Maritime Policy & Management*, Vol. 24, No. 3, pp. 233-244.

Publication in Refereed Conference Proceedings

64. Andreou, P.C. and Louca, C. and Panayides, Ph.M. (2014), Are CEOs with a Long Career Horizon Costly for Shareholders? Evidence from Stock Price Crashes. *Multinational Finance Society Conference*, Czech Republic, 29 June-2 July 2014.
65. Andreou, P.C., Louca, C., Panayides, Ph.M. (2014), Are CEOs with a Long Career Horizon Costly for Shareholders? Evidence from Stock Price Crashes, *Multinational Finance Society Symposium*, Larnaca, Cyprus, 4-5 April 2014.

66. Parola, F. and Satta, G. and Panayides, Ph.M. (2013), Maritime logistics firms in turbulent times: The implications of corporate strategies on performance, *IAME 2013*, Marseilles, France, 3-5 July 2013.
67. Petrou, A., Andreou, P., Louca, C. and Panayides P(2013), Are CEOs with long career horizon costly for shareholders? Evidence from stock price crashes. Proceedings of the **2013 BAM Conference**, Liverpool, UK.
68. Panayides Ph.M., Parola, F. and Lam, S.L.J. (2012), Port public private partnerships: The effect of governance indicators, **2nd International Workshop on Port Economics and Policy**, Department of Economics, National University of Singapore, 10-11 December 2012.
69. Panayides, Ph. M. and Wiedmer, R. (2011), Implications of strategic alliances in container liner shipping, **ECONSHIP Conference**, Chios, Greece.
70. Panayides, Ph. M., Lambertides, N., and Savva, C. (2010), The relative efficiency of firms in shipping markets, **42nd Conference of Money, Macro and Finance (MMF)**, Limassol, Cyprus.
71. Panayides, Ph. M. and Polyviou, M. (2010), The effect of logistics attributes and services of ports on the economic and supply chain performance of shipping firms, *IAME 2010*, Lisbon, Portugal.
72. Panayides, Ph. M. and Lambertides, N. (2009), Assessing the relative efficiency of shipping firms using fundamental analysis: An application of DEA, *IAME 2009*, Copenhagen, Denmark.
73. Panayides, Ph. M. and Wang, T-F. (2008), Measuring seaport economic efficiency: A comparative DEA study, *International Association of Maritime Economists Conference (IAME)*, Dalian Maritime University, April, China.
74. Panayides, Ph. M. and Wang, T-F. (2008), The economic efficiency of ports: Empirical results from conventional and context-dependent data envelopment analysis, **Symposium on Ship Operations, Management and Economics (SNAME)**, September, Athens, Greece.
75. Panayides, Ph. M. and Song, D-W. (2008), Port integration in global supply chains, *International Shipping, Port & Logistics Conference*, March, Kainan University, Taiwan.

76. Panayides, Ph. M. and Song, D-W. (2007), An examination of the antecedents of port supply chain orientation, *International Association of Maritime Economists Conference (IAME)*, July, Athens, Greece.
77. Panayides, Ph.M. and Song, D.W., (2007), Supply chain integration and competitiveness of port terminals: A multiple regression analysis, *International Shipping and Logistics Conference*, March, Taiwan.
78. Panayides, Ph. M. (2006), Container Terminal Integration in Global Supply Chains: Parameters and Performance Outcomes, *International Conference "Shipping in the Era of Social Responsibility"*, September, Cephalonia, Greece.
79. Panayides Ph. M. and Song, D-W. (2006), Supply chain orientation and port performance, *International Association of Maritime Economists Conference (IAME)*, July, Melbourne Australia.
80. Panayides Ph. M. (2005), Measures for evaluating integration of ports and terminals in global supply chain systems, *International Workshop on New Generation Port Cities and their Role in Global Supply Chains*, December, Hong Kong.
81. Panayides, Ph. M. (2005), The role of relationship management in promoting innovation and performance in logistics, *Proceedings of the 10th ISL Conference 'Innovations in Global Supply Chain Networks'*, July, Lisbon, Portugal.
82. Panayides, Ph. M. (2005), Contemporary developments in maritime economics: A scholarly review of the contributions of IAME 2005 Conference papers, *International Association of Maritime Economists Conference (IAME)*, June, Limassol, Cyprus.
83. Panayides, Ph. M. and So, M. (2004), The impact of relationship marketing orientation on learning, efficiency and performance in supply chains, *EMAC 2004 Conference*, May, Murcia, Spain. **The paper obtained the EMAC 2004 Scholarship.**
84. Panayides, Ph. M and So, M. (2004), Improving supply chain efficiency and performance: The impact of integrated logistics relationships, *International Association of Maritime Economists Conference (IAME)*, June, Izmir, Turkey.
85. Panayides, Ph. M. and So, M. (2004), Integrated supply chain management: A structural equations approach to supplier-distributor relationships, *World Conference on Transport Research (WCTR)*, July, Istanbul, Turkey.

86. Panayides, Ph. M. (2003), Marketing strategies for value creation: Testing the influence of resource-based and product-market approaches on performance, *Academy of Marketing Science Conference*, May, Washington DC, USA.
87. Panayides, Ph. M. (2003), The relationship between marketing and organisational performance: empirical evidence from Asia-Pacific, *American Marketing Association Educators' Conference*, February, Orlando, Florida, USA.
88. Panayides, Ph. M. (2003), Competitive strategy in international logistics: What does it take to be an above industry average performer? *International Association of Maritime Economists Conference (IAME)*, September, Pusan, Korea.
89. Panayides, Ph. M. and Matthews, S. (2003), Brand equity of industrial services: empirical evidence from the shipping industry, *International Association of Maritime Economists Conference (IAME)*, September, Pusan, Korea.
90. Panayides, Ph. M., Song, D-W. and Nielsen, D. (2002), Foreign direct investment in China: The case of shipping and logistics corporations, *International Association of Maritime Economists Conference (IAME)*, November, Panama.
91. Panayides Ph. M. and Cullinane, K. (2001), Choice criteria in the selection and evaluation of professional ship management firms, *Proceedings of the 9th World Conference on Transport Research (WCTR)*, July, Seoul, Korea.
92. Panayides, Ph. M. and Gong X. (2001), Corporate diversification and stock price reaction in the liner shipping industry, *Proceedings of the 9th World Conference on Transport Research (WCTR)*, July, Seoul, Korea.
93. Panayides, Ph. M. (2001), The economics of organisation in intermodal transport: A transaction-cost approach, *Proceedings of the 9th World Conference on Transport Research (WCTR)*, July, Seoul, Korea.
94. Panayides, Ph. M. (2001), Antecedents and consequences of mergers and acquisitions in liner shipping: A synthesis and research agenda, *Proceedings of the 9th World Conference on Transport Research (WCTR)*, July, Seoul, Korea.
95. Panayides, Ph. M. and Song, D-W. (2001), Liner shipping alliances as co-operative games: a conceptual framework, *International Association of Maritime Economists Conference (IAME)*, July, Hong Kong, **Awarded the MPM prize for best paper of the conference.**

96. Panayides, Ph. M., Nikolakopoulos, A. and Gray, R. (2001), Choice selection criteria and competitiveness in international freight forwarding: A case study approach, *International Association of Maritime Economists Conference (IAME)*, July, Hong Kong.
97. Panayides, Ph. M. and Nielsen, D. (2001), Causes of casualties and the regulation of occupational health and safety in shipping, *Proceedings of 2nd International Conference Safety of Maritime Transport*, University of the Aegean, June, Chios, Greece.
98. Panayides, Ph. M. and Cullinane, K.P.B. (2000), Capital budgeting for shipping investments: an empirical analysis of theory and practice, *Proceedings of the International Association of Maritime Economists Conference (IAME)*, September, Naples, Italy.
99. Panayides, Ph. M. (2000), A theoretical analysis of penalties and incentives for the implementation and enforcement of the ISM Code in the shipping industry, *Proceedings of the 1st Hellenic Conference on Maritime Safety*, November, University of Piraeus, Piraeus, Greece.
100. Panayides, Ph. M. and Gray, R. (1999), An empirical investigation of professional ship manager–client relationships. In Meersman, H., Van de Voorde, E. and Winkelmanns, W., *World Transport Research: Proceedings of the 8th World Conference on Transport Research, Antwerp, Transport Modes and Systems*, Oxford: Pergamon, Elsevier Science, Vol. 1, pp. 29-42
101. Panayides, Ph. M. and Gray, R. (1998), Competitive advantage in international shipping: The need for research and strategy development, in Chen, J., Yang, Z. and Zhong, M. (eds.) *Proceedings of the International Conference on World Shipping and Shipping Markets Facing the 21st Century*, October, Shenzhen, China, pp. 6-17.
102. Panayides Ph. M. and Gray, R. (1997), Future trends in ship management: Developing relationships with major stakeholders, *Proceedings of the MARDCON 5 Conference*, The Maritime Research & Consultation Centre, November, Alexandria, Egypt.
103. Panayides, Ph. M. and Gray, R. (1997), An investigation of ship manager-client relationships, *Proceedings of the International Association of Maritime Economists Conference (IAME)* September, City University Business School, London, UK.
104. Panayides, Ph. M. and Gray, R. (1997), Perceptual mapping in relationship marketing: The case for professional ship management services, *Marketing Without Borders, Proceedings of the Academy of Marketing/American Marketing Association Conference* July, Manchester: Manchester Metropolitan University, pp. 1443-1446.

105. Panayides, Ph. M. and Gray, R. (1997), A relationship approach for marketing the professional ship management service, *Proceedings of the 29th Universities Transport Study Group (UTSG) Conference*, January, University of Bournemouth, UK.
106. Panayides, Ph. M. (1996), Profit from relationship marketing, *Proceedings of the 7th International Lloyd's Ship Manager Annual Ship Management Conference*, September, Limassol, Cyprus.

Papers under Review (submitted paper available)

1. Stavrou, C., Tsouknidis, D., Panayides, Ph.M. (2017) Optimal Port Pricing in the Mediterranean basin (under review)

Cyprus University of Technology - Positions of Responsibility and Academic Service

- Vice-Rector of Economic Planning and Development, Cyprus University of Technology, elected, 2016-2017.
- Member of Cyprus University of Technology Council, elected, 2015-2016
- Head – Department of Commerce, Finance and Shipping, 2012-2014, re-elected 2014-2016.
- Deputy Head, Department of Commerce, Finance and Shipping, 2011-2012
- Vice-Coordinator, Department of Commerce, Finance and Shipping, 2009-2011
- Co-ordinator, Master of Science (MSc) in Shipping and Finance, 2012-2016
- Chairman, Cyprus University of Technology Disciplinary Committee 2015-2016
- Chairman, Senate Student Disciplinary Committee, 2012-2016
- Chairman, Senate Committee for Publications and Events, 2010-2011
- Chairman, MBA Programme Committee, School of Economics and Management, 2009-2013
- Member, MBA Committee, School of Economics and Management, 2014-2016
- Member, Committee for inter-departmental undergraduate programmes, School of Economics and Management 2012-15
- Member of University Council Committee for Liaison with the Industry, 2015-
- Member of Ethics Committee, 2015-2016
- Member, University Energy Group under Vice-rector (Academic) 2012-2013
- Member, University Committee for introducing transferable skills in curricula, 2013-4
- Member, Senate Committee for Publications and Events, 2008-2010

Positions of Responsibility and Academic Service

- Director, Postgraduate programmes, MSc Shipping and Finance, Cyprus University of Technology, 2013-2016.
- Founder & Director, MSc Shipping Management, MSc Logistics & Supply Chain Management, CIIM Business School, 2007-2008

- Chairman/organizer, International Association of Maritime Economists (IAME) Conference 2005.
- Chairman, CIIM Business School Research Committee, 2003-2005
- Chairman, Research Committee, Department of Shipping and Transport Logistics, 2001-2003
- Member (elected), Council of the International Association of Maritime Economists (IAME) 2004-2006. Re-elected 2006-2008. Re-elected 2008-2010.
- Judge, International jury of 12 scholars for Palgrave-Macmillan PhD competition, 2005; 2013.
- Member, International Scientific Committee, IAME Conference, Kuala Lumpur, IAME Conference 2014, Norfolk, Virginia, USA; IAME Conference 2013, Marseilles, France; MASSEP 2013 Conference, University of Piraeus; IAME Conference 2012, Taipei, Taiwan; Short Sea Shipping Conference, Portugal, 2012; IAME Conference 2011, Santiago, Chile; Hellenic Finance and Accounting Association, Conference, 2010, Cyprus; ECONSHIP 2011 Conference, Chios, Greece; ALRT 2009 Conference, Inha University, Incheon, Korea; IAME 2009, Copenhagen, Denmark; IAME 2008, Dalian, China; Symposium on Ship Operations, Management and Economics (SNAME) 2008, Greece; IAME 2007 Conference, Greece; IAME 2006 Conference, Australia; Maritime Social Responsibility Conference 2006, Greece.
- Member, Research Committee, Department of Shipping and Transport Logistics, Hong Kong Polytechnic University, 1999-2001.
- Member, Faculty of Business Research Committee, Hong Kong Polytechnic University, 1999-2003.
- Member, Organising Committee, International Association of Maritime Economists (IAME) Conference 2001, Hong Kong Polytechnic University.
- Second lieutenant, National Guard of the Republic of Cyprus, 1990-1992, military service.

Editorial Board Member – Scientific Journals

- *Transportation Research E* – Editorial Advisory Board Member, 2013-
- *Multinational Finance Journal* – Editor of Special Section ‘Shipping Finance’ 2013-
- *Journal of Business Logistics*, Editorial Board, (European Regional Editor), 2011-
- *International Journal of Physical Distribution and Logistics Management*, Editorial Board 2011-
- *Maritime Policy & Management*, Editorial Board 2007-
- *Maritime Policy & Management*, Editorial Board and European Regional Advisor, 2004-2007
- *International Journal of Logistics and Sustainable Transport*, Editorial Board, 2009-

Refereeing

Refereeing papers for the following journals:

1. *Transportation Research E*
2. *Journal of Business Logistics*
3. *Journal of Business Research*
4. *International Journal of Physical Distribution and Logistics Management*

5. *International Journal of Transport Economics*
6. *Networks and Spatial Economics*
7. *International Journal of Production Economics*
8. *Journal of Transport Geography*
9. *Transportmetrica A: Transport Science*
10. *Maritime Policy & Management*
11. *Transport Reviews*
12. *Journal of Management Studies*
13. *European Journal of Operational Research*
14. *Omega: The International Journal of Management Science*
15. *International Journal of Logistics: Research and Applications*
16. *Maritime Economics and Logistics/International Journal of Maritime Economics*
17. *GeoJournal*
18. *European Journal of Innovation Management*
19. *Journal of Service Science and Management*
20. *International Marketing Review*
21. *The Service Industries Journal*
22. *International Review of Retail, Distribution and Consumer Research*
23. *International Journal of Entrepreneurial Behaviour & Research.*

Refereed chapters for the following books:

1. *Shipping Economics (Elsevier's series 'Research in Transportation Economics')*
2. *Port Governance (Elsevier's series 'Research in Transportation Economics')*

Refereed papers for the following conferences:

1. International Association of Maritime Economists Conference 2001- 2014.
2. International Forum on Shipping, Ports and Airports 2008, Hong Kong
3. International Shipping, Port & Logistics Conference, Kainan University, Taiwan, 2008
4. 11th & 12th & 13th International Symposium on Logistics (ISL) 2006; 2007; 2008
5. American Marketing Association (Winter Educators) Conference 2005; 2008
6. Academy of Marketing Science 12th World Marketing Congress 2005
7. American Marketing Association (Educators) Conference 2004
8. Academy of International Business Conference 2003
9. World Conference on Transportation Research 2004

Refereeing for the Research Council of Norway, Expert reviewer on shipping related proposals

Conference Track Chair

- *International Association of Maritime Economists Conference 2004; 2007; 2008; 2013*
- *Econship 2011*

Phd Thesis Supervision

- Mr. K. Melas (2013), Behavioral strategic management in shipping
- Mr. Ch. Andreou (2013), A real options valuation of liner shipping strategic alliance decisions
- Mr. S. Alexandou (2013), Green shipping, environmental supply chains and performance

Phd Thesis Examiner

- Dr. H. Schøyen (2013), PhD, Maritime Logistics, Molde University College, Norway

Member of External Academic Expert Board of Evaluators

- 2013 - Bachelor of Science in ‘Shipping Marketing’, CIM, Invited by Ministry of Education, Republic of Cyprus.

Professional Affiliations

- Member, International Association of Maritime Economists (IAME, 1995-2014)
- Member, Academy of International Business (AIB, 2002-2008)
- Member, World Conference on Transport Research Society (2004-2008)
- Affiliate Member, Cyprus Marine Environment Protection Association (CYMEPA, 1996-2008)

Awards & Honours

- Best paper published in 2009 in the *International Journal of Logistics: Research and Applications*
- Bernard J. LaLonde Award for the best paper published in the *Journal of Business Logistics* by the Council of Supply Chain Management Professionals 2008.
- EMAC Best Paper Award. European Marketing Academy (EMAC) 2004 Conference, Scholarship for best conference paper from new EU member states.
- IAME Best Paper Award. The International Association of Maritime Economists (IAME) 2001 Conference, Hong Kong.
- Best Researcher. STL nomination for best researcher of Faculty of Engineering 2001.
- PhD Scholarship. Overseas Research Student Grant (ORS) awarded by the Committee of Vice-Chancellors and Principals (CVCP) of the United Kingdom.
- The Pynda Prize. For outstanding performance in Maritime Business during undergraduate studies, December 1995.
- IMB Prize. International Maritime Bureau Prize for achieving the highest marks in Maritime Law during undergraduate studies, December 1995.

List of Completed Research Projects and Grants

- STM Validation Project – Sea Traffic Management Validation Project, EU Motorways of the Sea funded project, 13 countries, 43 partners, €21 Million, member of the Cyprus partner team.
- *Operational Logistics and Business Process Management in High Arctic Oil and Gas Operations*, University of Nordland, Norway (project partner) NOK175,000.00, funded by The Research Council of Norway, 2013-15. (On-going project)
- *Development of a Measurement Scale for Port Economic Performance*, University of Hong Kong (with Dong-Wook Song) US\$2,500, 2006.
- *Technology Adoption and Supply Chain Performance*. US\$26,000; Universities Grants Committee - UGC, Hong Kong, fundable, internally funded, 2004.
- *Foreign Direct Investment by Shipping Companies in China*. US\$26,000; Universities Grants Committee - UGC, Hong Kong, fundable, internally funded, 2003.
- *Relationship Marketing, Organisational Learning and Economic Performance in Logistics: A Structural Equation Modelling Approach*. US\$13,000; Inter-departmental Competitive Research Grant, The Hong Kong Polytechnic University, 2002.
- *Market Orientation, Competitive Strategy and Company Performance in International Logistics*. US\$26,000; Inter-departmental Competitive Research Grant, Hong Kong Polytechnic University, 2001.
- *A Game-Theoretic Approach to Liner Shipping Alliances*. US\$26,000; Inter-departmental Competitive Research Grant, The Hong Kong Polytechnic University, 2000.
- *Strategies for Competition and Co-operation: Container Ports in China*. US\$6,500; Departmental Research Grant, The Hong Kong Polytechnic University, 2000.
- *Market Entry Strategy for Multinational Shipping Companies in China*. US\$6,500; Departmental Research Grant, The Hong Kong Polytechnic University, 2000.
- *The Effect of Liner Shipping Company Merger and Acquisition Announcements on Stock Price Performance*. US\$4,000; Departmental Research Grant, The Hong Kong Polytechnic University, 2000.
- *Choice Criteria in the Selection and Evaluation of Professional Ship Management Services*. US\$6,500; Departmental Research Grant, The Hong Kong Polytechnic University, 1999.

Consultancy Projects

- *Key Performance Indicators in Shipping*, Report co-authorship on behalf of a shipping association (2014)
- *Shipping MBA, Shipping Investment and Finance course*, consultant for the development of an online Maritime MBA course, on behalf of a UK based training and consultancy institution in partnership with a London-based University (2010)
- *KPIs in Shipping*, training for a ship management company in Cyprus (2009)
- *Strategy Analysis, Balanced-scorecard Implementation and Key Performance Indicators Development*, on behalf of a major ship management company in Cyprus (2008)
- *Ship Management Market and Investment Potential*, on behalf of CVA Consultants, France (2005)
- *Optimal Hub Port Location in the Mediterranean*, GAP Vassilopoulos Co. Ltd (2003)
- *Establishing Hong Kong as an International Maritime Centre*, Hong Kong SAR Government (2000)
- *Opportunities in Shipping Investments*, Informa Maritime and Transport, UK (1999)
- *Strategic Marketing in Logistics*, TNT Logistics, Hong Kong (1999)

- *Curriculum in Maritime Studies*, College of Tourism and Hotel Management (1999)
- *Chartered Institute of Transport Examinations*, CIT Hong Kong (1999)
- *Shipping Markets Analysis*, Cargo Systems, UK (1999)
- *Ship Management Market Analysis*, International Institute of Research, UK (1998)
- *ILO Conference Resolutions Analysis*, Nautical Institute, UK (1998)

Edited Journal Special Issues

1. *Transportation Research E*, Special issue on IAME 2015(with I. Visvikis, co-editors)
2. *Maritime Economics & Logistics*, Special Issue on Port Economics, 2006
3. *Maritime Policy & Management*, Special Issue on Shipping Economics, 2006
4. *International Journal of Maritime Economics*, Special Issue on Liner Shipping Economics, 2002

Conference/Symposia Keynote Speeches

1. Panayides , Ph.M. (2013), Corporate governance and financial management in maritime firms, invited keynote speech, *Shipping Risk Management Symposium*, University of Hamburg, October.
2. Panayides, Ph.M. (2013), Corporate governance, earnings management, sub-optimal investments and firm performance in shipping, *Moore Stephens Symposium*, Limassol, Cyprus October.
3. Panayides, Ph. M. (2008), Research in shipping economics: A taxonomy and synthesis of cumulative streams, invited keynote speech for plenary session *International Association of Maritime Economists Conference (IAME)*, Dalian Maritime University, China.

Publications in Professional Journals, Press Interviews, Invited/Public Speeches

1. Panayides, Ph.M. (2016) Smart port development and implications for the city of Limassol and the Cyprus Economy, *Smart Blue City Euro Mediterranean Conference*, Keynote Speech. Limassol, Cyprus.
2. Panayides, Ph.M. (2012) Port strategies and contributions in turbulent times, seminar on *Port, Dynamic Supply Chains, Hinterland Developments and the Environment*, Department of Economics, National University of Singapore and Maritime and Port Authority of Singapore.
3. Panayides, Ph. M. (2012) Maritime infrastructure: strategic targets for Cyprus shipping, *public speech*, February, Open University of Famagusta Municipality, Cyprus University of Technology.
4. Panayides, Ph.M. (2011) Key Performance Indicators and performance management in shipping, *keynote public speech*, public event in association with the Institute of Chartered Shipbrokers, Department of Commerce, Finance and Shipping, Cyprus University of Technology, July.
5. Panayides, Ph. M. (2011) Prospects of the Cyprus maritime industry, *public speech*, open public event, Department of Commerce, Finance and Shipping, Cyprus University of Technology, March

6. Panayides, Ph. M. (with Frangos, A.) (2010) Corporate Social Responsibility in the Shipping Industry, *The Greek Economic Almanac*, Invited chapter.
7. Panayides, Ph. M. (2008), International shipping and prospects for Cyprus, *public speech*, November, Limassol, Cyprus, 10 November.
8. Panayides, Ph. M. (2008), Effective ship management, *public speech*, Copenhagen Business School, Blue Event, Copenhagen, Denmark, 6 November.
9. Panayides, Ph. M. (2008), KPIs and performance measurement in ship management, *Cyprus Shipping Council Meeting*, Limassol, 26 February.
10. Panayides, Ph. M. (2007), Liner shipping competitiveness in the supply chain era, *Inter Marine Container Lines Forum*, Invited Conference Speech, Limassol, 9 March.
11. Panayides, Ph. M. (2006), Ports, shipping and supply chain management, *Economic Outlook*, No. 108, November, pp. 18-25.
12. Panayides, Ph. M. (2006), Container ports and global supply chains: Integration parameters and performance outcomes, Invited Speech to Faculty Seminar, *National University of Singapore*, June 15.
13. Panayides, Ph. M. (2006), The future of Cyprus shipping, *Philelephtheros*, April 16.
14. Panayides, Ph. M. (2005), A review of current issues in international shipping, *Euroship*, Vol. 3, No. 11, September, pp. 64-71.
15. Panayides, Ph. M. (2005), Maritime transport in the logistics era, Invited Speech to Faculty Seminar, *Nanyang Technological University*, Singapore, September 30.
16. Panayides, Ph. M. (2005) Interview on Cyprus Shipping and IAME, *Cyprus Ship Management Alert* Newsletter, April.
17. Panayides Ph. M. (2004), Interview on *CyBC radio* on “Cyprus Shipping”, November.
18. Panayides, Ph. M. (2004), Establishing Cyprus as a Regional Maritime Centre, *Philelephtheros*. April 24.
19. Panayides, Ph. M. and Matthews S. (2003), The value of brands in shipping, *Lloyd's Shipping Economist*, August.
20. Panayides, Ph. M. (2003), The potential of Cyprus as an International Maritime Centre (IMC), *Euroship*, Vol. 2, September.
21. Panayides, Ph. M. (2003), The role of shipping in the era of logistics and supply chain management, *Euroship*, July, Vol. 2, pp. 96-97.
22. Panayides, Ph. M. and Gong, X. H. (2002), The stock market's evaluation of management decisions: The case of mergers and acquisitions in public liner shipping companies, *Marine Money*, April, pp.31-34.
23. Panayides, Ph. M. (2002), Strategic management in shipping, *Seaview*, Winter, pp. 9-12.
24. Panayides, Ph. M. (2001), Interview in *Ethnos* newspaper (Greece), 8 June, p. 15.
25. Panayides, Ph. M. (1999), Are consolidations a thing of the future? *Lloyd's Ship Manager*, January, p. 11.
26. Panayides, Ph. M. (1999), Shipping investment, *The Shipmanagers' Register*, Spring/Summer, pp. 44-50.
27. Panayides, Ph. M. (1999), Choice criteria in the selection and evaluation of professional ship management services, Invited Speech to the *International Ship Managers' Association (ISMA)*, 20-21 October, Hong Kong.
28. Panayides, Ph. M. (1998), Ship management: losing the personal touch, *Lloyd's Ship Manager*, March, p. 52.
29. Panayides, Ph. M. (1997), ILO: Conference agrees better terms for seafarers, *Seaways*, January, pp. 3-5.
30. Panayides, Ph. M. (1997), ILO: Better terms for seafarers (2), *Seaways*, February, pp. 12-13.
31. Panayides, Ph. M. (1997), The new philosophy of marketing, *Cyprus Business Guide*, April, SAT Publications.

32. Panayides, Ph. M. (1996), A guide to the Crewman Standard Ship Management Agreement, *Seaways*, February, pp. 10-11.
33. Panayides, Ph. M. (1996), The future for shipping managers, *Seaways*, November, p. 11.
34. Panayides, Ph. M. (1996), Developments in shipping and bank marketing, *Outlook: Shipping and Banking Monthly*, October, p. 28.

Referees

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