



Academic Personnel Short Profile / Short CV

University:	CYPRUS UNIVERSITY OF TECHNOLOGY
Surname:	HADJIELIA
Name:	ELIAS
Rank:	LECTURER
Faculty:	FACULTY OF MANAGEMENT AND ECONOMICS
Department:	DEPARTMENT OF HOTEL AND TOURISM MANAGEMENT
Scientific Domain: *	ENTREPRENEURSHIP

Academic qualifications

Qualification	Year	Awarding Institution	Department	Thesis title
PhD in Management	2013	Lancaster University	Department of Entrepreneurship and Strategy	Cooperation & Collective Entrepreneurial Learning in Family Business Organizations
MSc International Business & Management	2005	University of Manchester	Manchester Business School	EU Harmonisation, Managerial Perceptions and SME Export Behaviour
BA (Hons) Business Administration	2002	Kingston University	Kingston Business School	
PGCert in Teaching & Learning in Higher Education	2014	University of Central Lancashire, UK		

Employment history

Period of employment		Employer	Location	Position
From	To			
Jan 2018	present	Cyprus University of Technology	Limassol	Lecturer in Entrepreneurship
Jun 2017	Dec 2017	University of Central Lancashire (Cyprus)	Larnaka	Assistant Professor of Entrepreneurship
Sep 2012	Jun 2017	University of Central Lancashire (Cyprus)	Larnaka	Lecturer in Entrepreneurship

Key refereed journal papers, monographs, books, conference publications etc.

Ref. Number	Year	Title	Other authors	Journal and Publisher / Conference	Vol.	Pages
1.	2019	Reconnaissance of philanthropy	Christou, P., Farmaki, A.	<i>Annals of Tourism Research</i>	78	102749
2.	2020	Capital Structure of UK SMEs: An Integrated Understanding	Poutziouris, P., Markou, D., Glyptis, L.,	<i>International Journal of Entrepreneurship and Small Business</i>	forthcoming	
3.	2020	Entrepreneurial Families in Business Across Generations, Contexts and Cultures.	James, A., Guerrero, M., Cruz, A. D., & Basco, R.	<i>Journal of Family Business Management</i>	forthcoming	
4.	2017	Strategic Account Management as a value co-creation selling model in the pharmaceutical industry.	Pilon, F.	Journal of Business & Industrial Marketing	32(2)	310-325
5.	2017	Family Entrepreneurial Teams'	Discua Cruz, A., & Howorth, C.	Ben-Hafaïedh, C. & Cooney, T. (Eds) Research Handbook on Entrepreneurial Teams: Theory and Practice, Cheltenham: Elgar		

6.	2015	Family involvement and firm performance: Evidence from UK listed firms	Poutziouris, P., Savva, C. S.	Journal of Family Business Strategy	6(1)	14-32
7.	2015	On the conditions for the cooperative relations between family businesses: the role of trust	Poutziouris, P.	International Journal of Entrepreneurial Behavior & Research	21(6)	867-897
8.	2014	From Family Business to Business Family: The strategic development of Zorbas – Master Bakers	Poutziouris, P.	In Hayton & Salvato (Eds) Academy of Management - The Global Entrepreneurship Casebook, Routledge.		
9.	2013	Entrepreneurial Learning in the Family Management Group: An Organisational Learning Perspective	Hamilton, E., Howorth, C.	Smyrniotis, K., Poutziouris, P. and Goel, S. (eds) Elgar Handbook of Research on Family Business, 2nd Edition, Cheltenham: Elgar		
10.	2011	Collective Transgenerational Learning about Entrepreneurship'	Howorth, C.	Sieger, P., Nason, P., Sharma, P. & Zellweger, T. (2011) The Global STEP Booklet - Volume I: Evidence-Based, Practical Insights for Enterprising Families		
11.	2008	EU Harmonisation, Managerial Perceptions and SME Export Behaviour	Yamin, M., Sinkovics, R	Journal of Euromarketing	17 (1)	7-21
12.	2018	On the “Whats” and “Hows” of Small Firm Sustainable Entrepreneurship: A Theoretical	Discua-Cruz, A., & Howorth, C	Full Paper, 2018 European Academy of Management		

		perspective at the Nexus of Family Firm, Cooperative and Community		Conference, June 19-22, Reykjavík, Iceland		
13.	2017	Discua-Cruz, A., Hadjielias, E., Howorth, C, Competition, cooperation, and sustainable entrepreneurship: A study of rural family business cooperatives	Discua-Cruz, A., & Howorth, C	ISBE Conference, 8-9 November 2017, Belfast, N. Ireland.		

Research Projects.				
Ref. Number	Date	Title	Funded by	Project Role*
1	Jan 2018	Sustainable Entrepreneurship at the levels of Small Firm and Cooperative: Process perspectives on value creation	Cyprus University of Technology	Principal researcher
2	Oct 2016	Competition, Cooperation and Sustainable Entrepreneurship: A Study of Rural Family Business Cooperatives	ISBE UK	Principal researcher
3	Aug 2016	AspiRing enTreneureurlal families to expand cultural buSiness Across geNerations (ARTISAN)	Erasmus +, KA 2 - Strategic Partnerships/ Adult learning	Project Coordinator
4	2013-2016	OECD/EU Inclusive Entrepreneurship	OECD/EU Commission	Researcher – Co-Author
5	2012	Restructuring in SMEs - European Foundation for the Improvement of Living and Working Conditions	EU Commission	Researcher – Co-Author

Awards / International Recognition			
Ref. Number	Date	Title	Awarded by:
1	Oct 2016	ISBE/ RAKE 2016 Award (5000GBP)	ISBE UK - The Institute for Small Business and Entrepreneurship
2	May 2016	Best Research Paper Award (1000 EUR)	EIASM – 12th Workshop on Family Firm Management Research, Zwolle, Netherlands
3	Jul 2011	University of Alberta Best Research Paper Award (2000 EUR)	11th Annual Ifera World Family Business Research Conference, June 28th - July 1st, 2011, University of Palermo, Italy
4	Jun 2018	Nominated paper - On the “Whats” and “Hows” of Small Firm Sustainable Entrepreneurship	European Academy of Management Conference, June 19-22, Reykjavik, Iceland
5	May 2016	Nominated paper - Family leadership and Control of Inter-organizational Relationships	EIASM - 12th Workshop on Family Firm Management Research, Zwolle, Netherlands, May 12-14, 2016