

SALES ENGINEER

Our Client, an International manufacturer and supplier of **formwork and scaffolding systems**, are currently recruiting for a **Sales Engineer** to join their qualified, highly trained and experienced team in **Nicosia**.

MAIN DUTIES AND RESPONSIBILITIES

- Sales management and communication to existing and potential customers for the presentation and promotion of the company's products
- Managing customer complaints, informing managers and finding solutions
- CRM management
- Document archiving (offers, letters, Maintenance Contract Support)
- Costing of equipment and drafting of offers
- Update company sales strategy and goals

CANDIDATE PROFILE

- University Degree in Engineering (Civil, Mechanical, Electrical, etc)
- Prior experience in a similar Sales Engineer role will be considered an advantage
- Excellent numerical and analytical skills, Microsoft Office skills (PowerPoint, Word, Excel)
- Excellent interpersonal, verbal and written communication skills, including meeting facilitation and presentations (in English and Greek)
- Strong sale skills and desire to achieve targets
- Self-motivated with a results-driven approach

COMPANY BENEFITS

- Our Client offers a competitive remuneration package including 13th salary
- Company Car, gas allowance, mobile, laptop
- Working Hours: Monday-Friday 8:00-17:00 with 1hr lunch break
- Bonus scheme based on performance and sales targets

APPLICATIONS

Interested applicants should forward their CV's at careers@manpower.com.cy quoting the reference number: **MP-1221-SEP** . Only applicants whose previous experience and qualifications closely match the requirements of the position will be contacted. All applications will be treated in strict confidence.